



January 16, 2009

Dear Valued Customer

In response to your inquiry, FLIR Systems wishes to provide some information for your use in deciding whether a license from HomeSafe Inspection is necessary for you to use your camera in a home inspection application.

An issued United States patent is presumed to be valid until determined otherwise in a trial. Although we can provide substantial documentation on the extensive use of IR cameras for home inspections dating back to the 1970's, FLIR Systems will not comment on the validity of HomeSafe's US patents at this time.

To be liable for patent infringement, a person must practice each feature of a patent claim. Failure to practice even one feature allows a person to avoid infringement. Some patents have broad claims that can be easily infringed, while other patents have narrower claims that are infringed less easily. A review of one of HomeSafe's issued patents, USPN 7,445,377, indicates somewhat narrowed claims. For example, HomeSafe made a distinction between the inspection of commercial buildings and residential buildings. Thus, if an inspector were inspecting a commercial building, he is likely not infringing the claims of this patent. If, however, you are inspecting a residential building, you can avoid infringement by not "turning on substantially all light switches" or by not obtaining "temperature profiles of substantially all electrical outlets" – two other features of this patent.

This letter is provided as a courtesy to you, our valued customer. This letter should not be construed as legal advice, but merely a description of certain aspects of patent law. If you have any further legal concerns, you should consult with your own attorney. We thank you for your purchase and wish you every success with your infrared inspection business.