



by BJ Kirby
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HOME INSPECTION TIPS

Buyer's Market

How does this affect you? This change may give you, the buyer, the edge you have been waiting for, more power to bargain. A professional home inspection is your best tool. Your home inspector, hired by you, will be biased to your needs.

Call your home inspector first.

Find out how that company can assist you. Hire the best one to suit your needs. All home inspectors are not the same. Some are labeled as "light switchers" or "patty-cake" inspectors. You want the best value for your money. You want the home inspector that looks at everything possible. You want a comprehensive professional report and you will want consultation.

Home inspection is the act

of inspection; careful and critical examination of all systems and components for faults or defects.

For more information about home inspections and other property component and system inspections, environmental inspections, consulting, new construction consulting, etc., please call.

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You have been waiting to buy your home.

Your finances are in order. You have chosen the neighborhood you desire and have been watching the prices soar. The wait is over.

Now is the time. Many professionals in the real estate field, including financial institutions, are saying the housing market is leveling out. Some say it is becoming a buyers' market. (Do a Google search on buyers' market.)

This means, in most cities, there are more homes for sale than there are qualified buyers in the market. Listings stay on the market longer than they did a year ago. Home prices in many cities are still rising, while home sales volume is declining.

It may be something as simple as supply and demand at work. Fewer buyers are in the market today, due to rising mortgage rates, the volume of sales last year, etc.

