



International Association of Certified Home Inspectors

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2.5.9 Annual Sales of Existing Homes, by Region

| | Existing Home Sales (in thousands) | | | | |
|------|------------------------------------|--------------|-------|-------|------------------|
| | North- east | Mid- west | South | West | United States |
| 1970 | 251 | 501 | 568 | 292 | 1,612 |
| 1971 | 311 | 583 | 735 | 389 | 2,018 |
| 1972 | 361 | 630 | 788 | 473 | 2,252 |
| 1973 | 367 | 674 | 847 | 446 | 2,334 |
| 1974 | 354 | 645 | 839 | 434 | 2,272 |
| 1975 | 370 | 701 | 862 | 543 | 2,476 |
| 1976 | 439 | 881 | 1,033 | 712 | 3,065 |
| 1977 | 515 | 1,101 | 1,231 | 803 | 3,650 |
| 1978 | 516 | 1,144 | 1,416 | 911 | 3,987 |
| 1979 | 526 | 1,061 | 1,353 | 887 | 3,827 |
| 1980 | 403 | 806 | 1,092 | 671 | 2,972 |
| 1981 | 353 | 632 | 917 | 516 | 2,418 |
| 1982 | 354 | 490 | 780 | 366 | 1,990 |
| 1983 | 493 | 709 | 1,035 | 481 | 2,718 |
| 1984 | 511 | 755 | 1,073 | 529 | 2,868 |
| 1985 | 622 | 866 | 1,172 | 554 | 3,214 |
| 1986 | 703 | 991 | 1,261 | 610 | 3,565 |
| 1987 | 685 | 959 | 1,282 | 600 | 3,526 |
| 1988 | 673 | 929 | 1,350 | 642 | 3,594 |
| 1989 | 635 | 886 | 1,075 | 694 | 3,290 |
| 1990 | 583 | 861 | 1,090 | 651 | 3,185 |
| 1991 | 591 | 863 | 1,067 | 624 | 3,145 |
| 1992 | 666 | 967 | 1,126 | 674 | 3,433 |
| 1993 | 709 | 1,027 | 1,262 | 740 | 3,738 |
| 1994 | 723 | 1,031 | 1,321 | 812 | 3,887 |
| 1995 | 717 | 1,010 | 1,315 | 810 | 3,852 |
| 1996 | 772 | 1,060 | 1,394 | 941 | 4,167 |
| 1997 | 812 | 1,088 | 1,474 | 997 | 4,371 |
| 1998 | 898 | 1,228 | 1,724 | 1,115 | 4,965 |
| 1999 | 910 | 1,246 | 1,850 | 1,177 | 5,183 |
| 2000 | 911 | 1,222 | 1,866 | 1,174 | 5,173 |
| 2001 | 912 | 1,271 | 1,967 | 1,184 | 5,334 |
| 2002 | 952 | 1,346 | 2,064 | 1,269 | 5,631 |
| 2003 | 1,019 | 1,468 | 2,283 | 1,405 | 6,175 |
| 2004 | 1,113 | 1,550 | 2,540 | 1,575 | 6,778 |
| 2005 | 1,169 | 1,588 | 2,702 | 1,617 | 7,076 |
| 2006 | 1,086 | 1,483 | 2,563 | 1,346 | 6,478 |
| 2007 | 1,006 | 1,327 | 2,235 | 1,084 | 5,652 |
| 2008 | 849 | 1,129 | 1,865 | 1,070 | 4,913 |
| 2009 | 868 | 1,163 | 1,914 | 1,211 | 5,156 |

Source(s): HUD, US Housing Market Conditions: 3rd Quarter 2010, November 2010, Exhibit 7. Existing Home Sales 1970-Present, p. 68.